

INCOME	<i>Projected</i>	<i>Actual</i>	<i>Difference</i>
Gift-FOG Donations	\$200.00	\$313.00	\$113.00
Morgan Stanley (dividends, interest, sales)	\$3,500.00	\$8,154.56	\$4,654.56
Bank interest	\$0.00	\$0.00	\$0.00
Membership Dues	\$55,000.00	\$51,173.00	(\$3,827.00)
Special Distribution-Calvert Bonds		\$0.00	\$0.00
TOTAL INCOME	\$58,700.00	\$59,640.56	\$940.56

EXPENSES**Administration**

Accountants	(\$9,000.00)	(\$9,685.50)	(\$685.50)
Administrative Assistant	(\$17,500.00)	(\$17,469.90)	\$30.10
Bank Charge	(\$300.00)	(\$1,507.78)	(\$1,207.78)
Bookkeeping	(\$8,670.00)	(\$8,651.11)	\$18.89
Communication Director	(\$500.00)	(\$500.00)	\$0.00
Credit Card Service	(\$1,200.00)	\$0.00	\$1,200.00
Fees	(\$1,100.00)	(\$2,428.65)	(\$1,328.65)
Fees:Conference charges	(\$1,400.00)	(\$1,862.00)	(\$462.00)
<i>Fees & Licenses:</i>			
Corporate Filing Fee	(\$90.00)	(\$50.00)	\$0.00
GNSI website-email	\$0.00	(\$54.00)	
PayPal Account Fees	(\$250.00)	(\$150.00)	\$100.00
Pitney Bowes Postage Meter:			
Account Access Fee	\$0.00	(\$39.99)	(\$39.99)
Postage Meter	(\$650.00)	(\$800.00)	(\$150.00)
Administrative fees	\$0.00	\$0.00	\$0.00
Equipment tax	\$0.00	\$0.00	\$0.00
Finance charge	(\$25.00)	(\$5.02)	\$19.98
Late fee	(\$150.00)	(\$59.98)	\$90.02
Leasing Fee	(\$625.00)	(\$416.13)	\$208.87
Postage refill trans fee	(\$50.00)	(\$31.96)	\$18.04
Property Tax	(\$15.00)	\$0.00	\$15.00
Sales tax	(\$50.00)	(\$29.49)	\$20.51
ValueMax program fee	(\$85.00)	(\$75.48)	\$9.52
PO Box Rental	\$0.00	\$0.00	\$0.00
Insurance	(\$2,500.00)	(\$2,411.00)	\$89.00
Journal Coordinator	\$0.00	\$0.00	\$0.00
Journal Editor	(\$5,000.00)	\$0.00	\$5,000.00
Legal	\$0.00	(\$976.00)	(\$976.00)
Office Supplies	(\$175.00)	(\$1,098.67)	(\$923.67)
Conference flyer			
Letterhead & Mailing labels			
Officer Travel	(\$5,250.00)	(\$5,030.01)	\$219.99
Postage:			
Journal PO Account	(\$1,500.00)	\$0.00	\$1,500.00
Periodical Mailing	(\$800.00)	\$0.00	\$800.00
Postage - Other	\$0.00	(\$901.58)	(\$901.58)
Shredding Services			
Telephone:	(\$1,350.00)	(\$959.28)	\$390.72
DSL	(\$350.00)	(\$388.13)	(\$38.13)
Late Fee	\$0.00	(\$7.94)	(\$7.94)

Taxes, Fees, Other Charges	\$0.00	(\$32.00)	(\$32.00)
Other Administration:Telephone	(\$250.00)	\$0.00	\$250.00
TOTAL Administration	(\$58,835.00)	(\$55,621.60)	\$3,227.40
Events			
Annual (NM) Conference:			
Auction (50% transferred to Ed Fund))	\$867.00	\$1,538.45	\$671.45
NM 2012 Savannah	\$0.00	(\$100.00)	(\$100.00)
NM 2013 Bar Harbor	\$4,000.00	\$27,035.90	\$23,035.90
Seed Money (from BH to Boulder)	\$0.00	(\$2,000.00)	(\$2,000.00)
Educational Series			
Seed Money	(\$500.00)	(\$1,500.00)	(\$1,000.00)
TOTAL Annual (NM) Conference =	\$4,367.00	\$24,974.35	\$20,607.35
Miscellaneous			
Auction-transfer to Education Fund	\$0.00	\$0.00	\$0.00
Exhibit Catalog	\$0.00	\$0.00	\$0.00
Merchandise	\$0.00	\$95.00	\$95.00
Refunds	\$0.00	(\$15.00)	(\$15.00)
Gifts	\$0.00	\$0.00	\$0.00
TOTAL Miscellaneous =	\$0.00	\$80.00	\$80.00
Projects			
Teaching Slide Collection	\$0.00	\$0.00	\$0.00
Webmaster	(\$1,000.00)	(\$1,000.00)	\$0.00
Website Development	(\$7,000.00)	\$0.00	\$7,000.00
Website Hosting	(\$500.00)	(\$350.00)	\$150.00
TOTAL Projects =	(\$8,500.00)	(\$1,350.00)	\$7,150.00
Publications (A List)			
Handbook (PHB)	\$1,400.00	\$9,113.76	\$7,713.76
Journal (PJO)	(\$9,200.00)	(\$9,232.25)	(\$32.25)
Copy changes + proofs	\$0.00		
TOTAL Publications (A List) =	(\$7,800.00)	(\$118.49)	\$7,681.51
Publications (B List)			
Back Newsletter (NL)	\$0.00	\$130.00	\$130.00
Basic Brochure	\$0.00	\$31.46	\$31.46
Courses & Books (PCB)	\$0.00	\$0.00	\$0.00
Careers (PCS)	(\$1,290.00)	\$188.50	\$1,478.50
Creative Source Directory	\$0.00	\$70.00	\$70.00
GNSI Calling Card	(\$143.00)	\$0.00	\$143.00
Misc. (Overseas postage)	\$0.00	\$25.00	\$25.00
Technique Sheets (PTS)	\$250.00	\$300.00	\$50.00
TOTAL Publications (B List) =	(\$1,183.00)	\$744.96	\$1,797.96
Scholarships, Grants			
Ed Fund Project Grant	\$0.00	\$0.00	\$0.00
Frank Fund Scholarship	(\$200.00)	(\$200.00)	\$0.00
TOTAL Scholarships, Grants =	(\$200.00)	(\$200.00)	\$0.00
TOTAL EXPENSES	(\$71,951.00)	(\$31,490.78)	\$40,460.22
OVERALL TOTAL	(\$13,251.00)	\$28,149.78	\$41,400.78