

INCOME	<i>Projected</i>	<i>Actual</i>	<i>Difference</i>
Gift-FOG Donations	\$1,000.00	\$300.00	(\$1,389.85)
Morgan Stanley (dividends, interest,	\$5,000.00	\$3,582.37	(\$1,417.63)
Bank interest	\$100.00	\$0.00	(\$100.00)
Membership Dues	\$55,000.00	\$50,208.09	(\$4,791.91)
Special Distribution-Calvert Bonds	\$0.00	\$11.69	\$11.69
TOTAL INCOME	\$61,100.00	\$54,102.15	(\$7,997.85)

EXPENSES**Administration**

Accountants	(\$7,500.00)	(\$9,432.00)	(\$1,932.00)
Administrative Assistant	(\$17,137.29)	(\$13,881.16)	\$3,256.13
Bank Charge	(\$300.00)	\$0.00	\$300.00
Bookkeeping	(\$8,493.46)	(\$8,408.43)	\$85.03
Communication Director	(\$500.00)	(\$500.00)	\$0.00
Credit Card Service	(\$1,500.00)	(\$1,141.95)	\$358.05
Fees	(\$2,400.00)	(\$1,063.67)	\$1,336.33
Fees:Conference charges	\$0.00	(\$1,389.85)	(\$1,389.85)
<i>Fees & Licenses:</i>			
Corporate Filing Fee	\$0.00	\$0.00	\$0.00
PayPal Account Fees	(\$800.00)	(\$210.00)	\$590.00
Pitney Bowes Postage Meter:			
Account Access	(\$85.00)	\$0.00	\$85.00
Administrative fi	(\$2.50)	\$0.00	\$2.50
Equipment tax	(\$10.00)	\$0.00	\$10.00
Finance charge	(\$10.00)	(\$23.41)	(\$13.41)
Late fee	(\$194.00)	(\$126.90)	\$67.10
Leasing Fee	(\$629.00)	(\$600.00)	\$29.00
Postage refill tr	(\$55.00)	(\$23.97)	\$31.03
Property Tax	(\$10.00)	(\$10.34)	(\$0.34)
Sales tax	(\$35.00)	(\$40.52)	(\$5.52)
ValueMax progr	(\$60.00)	(\$75.48)	(\$15.48)
PO Box Rental	\$0.00	(\$120.00)	(\$120.00)
Insurance	(\$2,500.00)	(\$2,346.00)	\$154.00
Journal Coordinator	(\$500.00)	\$0.00	\$500.00
Newsletter Editor	(\$6,675.00)	(\$4,500.00)	\$2,175.00
Office Supplies	(\$300.00)	(\$122.99)	\$177.01
Conference flyer	\$0.00	(\$612.00)	(\$612.00)
Letterhead & Mailing label	\$0.00	(\$394.00)	(\$394.00)
Officer Travel	(\$5,500.00)	(\$2,886.20)	\$2,613.80
Postage:	(\$132.50)	\$0.00	\$132.50
Newsletter PO Account	(\$2,000.00)	(\$800.00)	\$1,200.00
Periodical Mailing	(\$900.00)	(\$654.82)	\$245.18
Postage - Other	(\$650.00)	(\$1,476.04)	(\$826.04)
Postage Meter	(\$1,200.00)	(\$560.01)	\$639.99
Shredding Services			
Telephone:	(\$900.00)	(\$1,271.88)	(\$371.88)
DSL	(\$510.92)	(\$254.76)	\$256.16
Other Administration:Teleg	(\$195.93)	(\$204.32)	(\$8.39)
TOTAL Administration	(\$61,685.60)	(\$53,130.70)	\$8,554.90

Events

Annual (NM) Conference:			
Auction (net?)	\$2,500.00	\$3,807.00	\$1,307.00
NM 2012 Savannah	\$7,448.08	\$14,634.50	\$7,186.42
NM 2011 Olympia	\$7,827.30	\$11,212.77	\$3,385.47
Seed Money (2013 BH ii	(\$2,000.00)	(\$12,500.00)	(\$10,500.00)
Educational Series	\$1,500.00	\$0.00	(\$1,500.00)
Seed Money (2 events)	(\$500.00)	(\$1,000.00)	(\$500.00)
TOTAL Annual (NM) Confer	\$16,775.38	\$16,154.27	(\$621.11)

Miscellaneous

Auction-transfer to Education F	\$0.00	\$0.00	\$0.00
Exhibit Catalog	\$0.00	\$0.00	\$0.00
Merchandise	\$0.00	\$0.00	\$0.00
Refunds	\$0.00	\$32.00	\$32.00
Gifts	\$0.00	(\$86.00)	(\$86.00)
TOTAL Miscellaneous =	\$0.00	(\$54.00)	(\$54.00)

Projects

Teaching S. ide Collection	\$20.00	\$0.00	(\$20.00)
Webmaster	(\$1,000.00)	\$0.00	\$1,000.00
Website Development	(\$1,500.00)	(\$2,212.50)	(\$712.50)
Website Hosting	(\$500.00)	(\$315.00)	\$185.00
TOTAL Projects =	(\$2,980.00)	(\$2,527.50)	\$452.50

Publications (A List)

Handbook (PHB)	\$3,500.00	\$1,600.67	(\$1,899.33)
Journal (PIO)	(\$5,000.00)	(\$8,030.21)	(\$3,030.21)
Membership Directory (PMEM)	\$0.00	\$2.00	\$2.00
Newsletter (NL)	\$0.00	(\$1,559.00)	(\$1,559.00)
Copy changes + proofs	\$0.00	(\$127.00)	(\$127.00)
TOTAL Publications (A List) =	(\$1,500.00)	(\$8,113.54)	(\$6,613.54)

Publications (B List)

Basic Brochure	\$0.00	\$0.50	\$0.50
Courses & Books (PCB)	\$0.00	\$0.00	\$0.00
Careers (PCS)	\$100.00	\$187.50	\$87.50
Misc. (Overseas postage)	\$0.00	\$0.00	\$0.00
Technique Sheets (PTS)	\$350.00	\$285.00	(\$65.00)
TOTAL Publications (B List) =	\$450.00	\$473.00	\$23.00

Scholarships, Grants

Ed Fund Project Grant	\$0.00	\$0.00	\$0.00
Frank Fund Scholarship	\$0.00	(\$200.00)	(\$200.00)
TOTAL Scholarships, Grants =	\$0.00	(\$200.00)	(\$200.00)
TOTAL EXPENSES	(\$48,940.22)	(\$47,398.47)	\$1,541.75

OVERALL TOTAL	\$12,159.78	\$6,703.68	(\$5,456.10)
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